Stefan Soh

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Education

Elmhurst University — Elmhurst, IL

B.S. Computer Science, Web and Mobile Development Concentration — *Expected May 2028*

- **Won a research competition and a $20,000 Elmhurst Research Scholarship** for statistical modeling of late-game basketball strategy

Experience

Zipline — South San Francisco, CA

Hardware Change Analyst Intern, New Product Introduction (Incoming) — *Spring 2027*

- Will build tools that visualize hardware changes over time, check configuration compatibility across revisions, and standardize how engineering changes are submitted
- Will partner with the New Product Introduction team across design, testing, supply chain, quality, and manufacturing

Lenovo — Research Triangle Park, NC

Product Management Intern, OEM Portfolio (Hardware) — *Jun 2026 to Aug 2026*

- Found a manual process that took a colleague 3 months per cycle (turning Jira change requests into product requirements), built an AI agent that cut it to 5 to 10 hours, and wrote the process documentation so the team could run it
- Built an email prioritization agent used daily by 8+ directors with no formal rollout, and a partner onboarding agent now in active use
- Led a live AI workshop where PMs built their own agents; 3 attendees shipped automations afterward
- Mapped a regulatory certification process across 3 parallel workstreams into a 17-slide deck that engineering, lab, and manufacturing teams still use for planning
- Sized a $5.19B to $9.57B market for a hardware line and presented a written recommendation to my team, which escalated it and informed a new hardware line

SohAI — Remote

Founder & Product Lead, B2B AI Automation Venture — *Oct 2025 to Present*

- Run every client project from discovery through delivery as sole operator, reaching $1K MRR with 100% client retention
- Ran 20+ customer interviews and pivoted to a vertical with 3x higher purchase intent; built AI agents with Claude, OpenAI, n8n, Bland AI, and Twilio
- Building a HIPAA-compliant AI intake agent for dental practices

Move For Hunger — Remote

Product Analyst & Data Intern — *Jan 2025 to May 2025*

- Built Python tooling that cut 15 hours a week of manual data cleanup, plus Tableau dashboards for leadership
- A/B tested a follow-up campaign for an 18% retention lift; clustered 5,000+ records to find 100+ high value prospects, improving targeting accuracy 25%

Projects

ChargesCheck | *Python, SQL, Gemini API, AWS* — 2026

- Built and launched a live product that checks medical bills against CMS Medicare rates and flags overcharges

Late-Game Fouling Research | *Competition Winner, $20,000 Scholarship* — Summer 2025

- Analyzed 3,000+ possessions with computer vision and logistic regression, ran 10,000+ simulations, and found an 8 to 10% win-rate gain

Leadership

Point Guard, Men's Basketball — Elmhurst, IL

Elmhurst University Athletics — *2024 to 2026*

- Directed offensive execution and made real-time decisions as the point guard; committed 30+ hrs/week to practice and games alongside a full course load

Skills

Product & Program: Customer Research, Requirements, Change Management, Process Documentation, Data Analysis
Technical: Python, SQL, C++, APIs, AWS, AI Agent Development (Claude Code, Claude, Gemini, OpenAI)
Tools: Excel, PowerPoint, Tableau, Jira, n8n, Microsoft Copilot Studio